Nonprofit Center for Excellence 2024 Offerings





The Pensacola State College Foundation Nonprofit
Center for Excellence and Philanthropy increases
capacity in nonprofit and philanthropic organizations
through training, mentorship, certification, and networking designed to create effective business
practices essential to maintaining a
vibrant community.

MEMBERSHIP

Unlock opportunities by joining the Pensacola State College Nonprofit Center for Excellence and Philanthropy (NPC). As a valued member, you gain exclusive access to various benefits tailored to enhance your organization's growth, knowledge, and success.

Scan for more membership info and to register now **Affordable Membership Tiers:** With annual dues designed to fit your organization's size and budget, our membership accommodates all

Individual Membership: \$100.00 (Not Affiliated with an Organization)



Organizational Membership: Revenue Below \$99,999: \$150.00, Revenue \$100,000 - \$999,999: \$300.00, Revenue Over \$1,000,000: \$500.00

Empowering Workshops: Enjoy complimentary and discounted workshops, allowing you to upskill, learn, and evolve to meet the ever-changing nonprofit landscape.

Premier Facilities at Your Fingertips: Access reduced rates for the Florida Power & Light Company Nonprofit Center's state-of-the-art Training Room, Conference Room, and Consultant Office, providing you with the ideal space to strategize and collaborate.

Benefits of Membership:

Complimentary and Discounted Workshops Budget Friendly Rentals 501c News To Keep You Informed Paid Florida Nonprofit Alliance Membership Paid SNPO and GrantStation Insider Membership Reduced Cost Consulting & Free Mentor Services Nonprofit, Job, & Wish List Postings to Amplify Your Reach

A Why Choose Pensacola State College Nonprofit Accreditation?

Scan for more certification info and to enroll today



Our program ensures that your nonprofit meets federal, state, and local regulations while adhering to the highest nonprofit management standards. Led by PSC faculty, nonprofit experts, and community partners, the process evaluates essential areas, including board governance, strategic planning, fundraising, risk management, human resources, and financial management. Accreditation verifies your commitment to excellence through third-party confirmation by subject matter experts.

Unlock Your Nonprofit's Potential with a \$2,500 Certification for NPO Excellence! Four participants can join a comprehensive program with in-person, networking, and virtual training. By choosing the Organizational Excellence Program, your NPO leader attends all trainings and gets certified for Nonprofit Management Excellence. Includes Years 1-3 membership with \$250 desktop certification renewal in Years 2 and 3.

Build Trust with Nonprofit Core Competencies Certification: \$500. This takes a few months to a year, based on capacity. Steps: orientation, quarterly in-person training, virtual training every other month, compliance check, final decision by Accreditation Review Council. Certification includes Years 1 and 2 membership with a \$250 Year 2 certification desktop renewal.

Accreditation showcases a commitment to excellence. It is a facet of Risk Management that reassures stakeholders of policy safeguards while showcasing Continuous Improvement. Gain transparency, attract funders, and prove adherence to standards. Get Accreditation and Mentorship Team support and access the 501c Pro Portal & 501c News.

Training Times and Costs — By Enrollment Status

All dates/times are Central Daylight Time

Monthly Training Days & Annual Nonprofit Summit Doors open at 7:30 AM

8:00 AM to Noon for Core Certificate Attendees (Included) 8:00 AM to Noon for General Attendees (\$50 each or \$25 for NPC Members) 8:00 AM to 5:00 PM for Organizational Excellence Certificate Attendees (Included)

Monthly Lunch and Learn Workshops (\$25 each or \$12.50 for NPC Members)

Doors open at 11:00 AM

11:30 AM to 1:00 PM (Included for certificate program attendees)

Monthly Virtual Workshops (Included in Membership)
Zoom room opens 15 minutes before each workshop

Schedule: Once a Month Fundraising Bootcamp - 1 hour and 15 minutes each (\$15 per workshop or \$100 for the entire year's series)

Organizational Excellence Certificate Program Participants (4 attendees per session)

Core Competency Certificate Program Participants (1 attendee)

NPC Members (1/2 price for all organizational attendees, virtual trainings included)

Other Important Dates and Sponsorship Information

Certification Program Application Deadline January 1, 2024 5:00 PM

Class Announcement on Orientation January 12, 2024 10:00 AM - 2:00 PM

Certification Class Presentations December 2, 2024 8:00 AM - 2:00 PM

Certification Testing December 2, 2024 2:00 PM - 4:00 PM

Portfolio Due Date December 2, 2024 4:00 PM

Graduation Celebration December 12, 2024 4:00 PM - 6:00 PM Strengthen our Community by Supporting the Local Nonprofit Sector as a PSC Nonprofit Center Sponsor

Financial Opportunities

NPC Program Partner = \$10,000

Mentorship Sponsor = \$5,000

Certification Sponsor = \$2,500

Program Day Sponsor = \$1,000

Networking Sponsor = \$500

Membership Sponsor = \$500

Lunch and Learn Sponsor = \$500

Friend of Nonprofits = \$250

Full Sponsorship



January 2024

Thursday, January 18, 2024

Course: Nonprofit Essentials Training for Organizational Excellence

Course Description:

Welcome to the Nonprofit Essentials Training Course, an integral part of the Organizational Excellence and Core Competencies Certificate programs. This course will equip individuals with the fundamental knowledge and best practices required to excel in nonprofit management and leadership roles. We will delve into essential topics throughout the coming year, providing the expertise to navigate nonprofit organizations' challenges and opportunities. It will help nonprofits compile all seven areas of a portfolio of the best nonprofit business practices.

Course Objectives:

- 1) Introduce participants to priority best practices in nonprofit management areas.
- 2) Analyze each category's specific volunteer, staff, and board needs.
- 3) Explore software and process tools to enhance efficiency and effectiveness in nonprofit operations.

Other Offerings

Friday, January 12, 2024

Starting Fresh (Working Toward an Annual Plan)

Join us for a transformative nonprofit training session where we delve into the art of starting anew and crafting a successful journey through an annual fundraising plan. Discover the strategic steps to rejuvenate your organization's funding efforts as we guide you through practical insights and actionable techniques during this engaging Lunch and Learn event.

Contributes to the Compilation of Sections 2, 5, and 6 of the Certification Portfolio

Monday, January 15, 2024

Introduction to Fundraising Essentials Bootcamp (Virtual Workshop)

- · Brief introduction to the agenda and objectives of the bootcamp.
- · Overview of the importance of strategy and discipline in relationship building.
- · Understanding the donor cycle and its components.





Scan for

Lunch and Learn info



February 2024

Wednesday, February 14, 2024

Course: Easy to Comply — Lead Nonprofit Organizations Legally and Ethically

Scan for more info about February 2024

Course Description:

Easy to Comply is a comprehensive curriculum designed to equip individuals with the knowledge and skills to lead nonprofit organizations that adhere to the highest legal and ethical standards. This course offers essential information and practical guidance on legal issues commonly encountered by nonprofits, empowering participants to navigate legal complexities confidently. The curriculum covers essential aspects of nonprofit compliance, from formation and tax considerations to governance, documentation, mergers, and dissolution. Contributes to the Compilation of Sections 1, 3, 4, & 7 of the Certification Best Practices Portfolio.

Course Objectives:

- 1) Understand nonprofits' legal and regulatory landscape, including the distinctions between nonprofit and for-profit organizations.
- 2) Explore the benefits and obligations of nonprofit status, including tax-exempt status (501(c)(3)), and identify common tax issues and reporting requirements.
- 3) Learn how to comply with legal requirements and responsibilities during the dissolution of a nonprofit, including distribution of assets and handling outstanding obligations, with insights from case studies of successful nonprofit dissolutions.
- 4) Understand the impact of quid-pro-quo gifts on tax deductibility, comply with IRS regulations for acknowledging donations, and calculate/report the value of donor benefits.

Other Offerings

Thursday, February 1, 2024

Love Themed Fundraisers and Virtual Valentine's Campaigns

Scan for more Lunch and Learn info



Join local nonprofits in this interactive training session, or Lunch and Learn workshop, to discover innovative strategies for harnessing the power of annual events like Valentine's Day. Learn how to craft compelling virtual fundraising campaigns that not only captivate the public's attention but also foster deeper engagement with our valued donors and advocates.

Contributes to the Compilation of Sections 2, 5, and 6 of the Certification Portfolio

Monday, February 12, 2024

Qualifying New Prospects and Initial Outreach (Virtual Workshop)

- Exploring the frequency and types of outreach.
- · Effective language for initial interactions.
- · Creating hooks to engage prospects.
- Overcoming common hurdles and objections.
- · Strategies for understanding objections and turning them into opportunities.

March 2024

Thursday, March 21, 2024

Course: Nonprofit Strategy and Evaluation Workshop

Course Description:

The Nonprofit Strategy and Evaluation Workshop is a comprehensive program designed to equip participants with essential skills and knowledge to effectively evaluate activities for impact, develop and implement strategic plans, and align pre-campaign planning with the organization's mission and desired impact. This workshop is integral to the Certificate in Nonprofit Organizational Excellence, contributing valuable insights into the key areas of nonprofit strategy. **Contributes to the Compilation of Sections 2, 3, & 5 of the Certification Portfolio.**

Course Objectives:

- 1) Evaluate activities for impact, learn practical techniques to assess the impact of various activities and programs conducted by nonprofit organizations, enabling data-driven decisions for maximizing effectiveness.
- 2) Construct, evaluate, and implement strategic plans. Gain hands-on experience developing and evaluating strategic plans aligning with the organization's mission, vision, and long-term goals.
- 3) Conduct an RFP and complete pre-campaign planning. Learn the essential steps in conducting a Request for Proposal (RFP) process and effectively planning pre-campaign activities to increase campaign success.

Other Offerings

Thursday, March 7, 2024

Women Lead Philanthropy — Learn How Women Give

Join us for an enlightening nonprofit training session and Lunch and Learn event focused on "Why and How Women Lead in Motivating Charitable Giving". Discover the unique perspectives and strategies women bring to philanthropy, gaining insights into their impactful contributions and empowering leadership within the charitable landscape.

Contributes to the Compilation of Sections 5 and 6 of the Certification Portfolio

Monday, March 18, 2024

Language that Works in Philanthropy (Virtual Workshop)

- · Engaging in a philanthropy word game.
- · Crafting an impactful elevator pitch.
- · Golden rules for successful meetings.
- · Transitioning smoothly within conversations and meetings.
- · Practice exercises for transitioning effectively (take-home).







April 2024

Thursday, April 18, 2024

Course: Nonprofit Leadership — Board, Staff, and Volunteer **Perspectives**

Scan for more info about

Course Description:

In this comprehensive workshop, participants will delve into the multifaceted world of nonprofit leadership from three perspectives: the board, staff, and volunteers. Nonprofit organizations rely on the collaborative efforts of these three groups to achieve their mission and make a meaningful impact in the community. Understanding these key stakeholders' roles, responsibilities, and dynamics is vital for effective nonprofit management. The workshop will begin by exploring the unique position of nonprofit boards, as they are legally entrusted with the final authority over the organization. Participants will gain insight into the board's critical role in guiding the nonprofit's direction, promoting its mission, and delegating authority to the CEO. The course will emphasize that board members are a special type of volunteer, and their management is crucial to the organization's success.

Contributes to the Compilation of Sections 3, 4, 5, & 6 of the Certification Portfolio.

Course Objectives:

- 1) Gain a comprehensive understanding of nonprofit organizations and their effective functioning, including exploration of volunteer motivations and successful program methodologies.
- 2) Learn about distinct roles, responsibilities, and legal obligations of nonprofit boards, as well as diverse strategies for board member engagement.
- 3) Grasp nuances in dynamics between nonprofit and for-profit boards while recognizing the significance of board evaluations and interactions with staff.
- 4) Emphasize strategies for recruiting, managing volunteers, and enhancing nonprofit impact, equipping participants with practical skills for promoting sustainability.

Other Offerings

Thursday, April 4, 2024

Empowering Change: United Through Volunteerism — Inspiring **Engagement in Your Mission**

Scan for more Lunch and Learn info



Discover the transformative power of volunteerism. Immerse yourself in an inspiring Lunch and Learn that will equip you with the tools to ignite engagement, unite communities, and drive impactful change for your mission.

Contributes to the Compilation of Sections 3 and 6 of the Certification Portfolio

Monday, April 15, 2024

Developing Effective Prospect and Donor Strategies (Virtual Workshop)

- Crafting written prospect and donor strategies.
- · Break-out exercises to develop strategies.
- · Sharing and discussing developed strategies within the group.

Nonprofit Summit — April 2024

Friday, April 12, 2024

Nonprofit Summit: Empowering Excellence in Nonprofit Management

Event Description:

Join us for the Nonprofit Summit, where nonprofit professionals and leaders will gather to enhance their skills and knowledge across a comprehensive range of topics crucial to effective nonprofit management. This summit aims to equip attendees with essential tools, strategies, and best practices to excel in legal compliance, strategic planning, leadership, financial management, resource development, public engagement, and human resources within the nonprofit sector.

Summit Objectives:

- 1) Implement legal compliance measures to ensure ethical and lawful operation.
- 2) Develop and evaluate strategic missions that align with organizational goals.
- 3) Demonstrate effective leadership skills and foster innovation within their teams.
- 4) Apply financial and operational best practices to enhance efficiency and effectiveness.
- 5) Plan and execute resource development strategies, from annual plans to capital campaigns.
- 6) Engage stakeholders through compelling storytelling and effective advocacy.
- 7) Navigate human resources challenges with a comprehensive understanding of legal requirements and motivational practices.

Workshops:

Legal Compliance and Governance
Strategic Mission and Management
Leadership Excellence
Financial and Operation Efficiency
Resource Development
Public Engagement and Advocacy
Human Resources Mastery

Take advantage of this opportunity to enhance your nonprofit management skills and network with industry experts at the Nonprofit Summit on April 12, 2024.

Your journey to excellence begins here.

May 2024

Thursday, May 16, 2024

Course: Financial Management Part 1

Course Description:

Unlock effective nonprofit financial management through this comprehensive workshop's first segment. Understand the pivotal role of budgeting in expressing organizational strategy. Learn strategic budget processes, collaboratively allocate resources, and ensure accountability to stakeholders. Gain insights into financial reporting, operational costs, cash flow management, and setting up operational reserves. Discover the board's financial leadership and how to assess funding opportunities. Master cash flow understanding and projection, operational efficiency, and leveraging financial data for informed decisions. By the end, you'll empower your nonprofit for sustainable mission fulfillment. Contributes to the Compilation of Sections 2, 3, 4, 5, & 6 of the Certification Portfolio.

Course Objectives:

- 1) Implement a strategic and collaborative budgeting process to allocate resources efficiently and meet the organization's mission.
- 2) Maintain accurate financial records, utilize financial tools, and navigate day-to-day responsibilities in a nonprofit finance office.
- 3) Develop and manage financial reserves for the organization's stability and sustainability.

Other Offerings

Friday, May 3, 2024

Guardians of Hope: Mother's and Father's Day Fundraisers that **Encourage Engagement & Pay it Forward**

Join us for the transformative Lunch and Learn workshop, "Guardians of Hope", where we empower you to channel the spirit of parenthood into impactful fundraising. Discover innovative ways to celebrate Mother's and Father's Day, fostering engagement while inspiring a culture of paying it forward for meaningful social change.

Contributes to the Compilation of Sections 5 and 6 of the Certification Portfolio

Monday, May 13, 2024

Strengthening the Ask and Deepening Donor Understanding (Virtual Workshop)

- Including gift asks in initial visits.
- Techniques to deepen donor understanding.
- · Exercises on enhancing donor understanding.
- · Crafting compelling partnership (ask) language.
- · Identifying and practicing the most important ask.







June 2024

Thursday, June 13, 2024

Course: Nonprofit Resource Development

Course Description:

The Nonprofit Resource Development Workshop is designed to provide nonprofit professionals, board members, and volunteers with essential knowledge and skills to develop effective resource development strategies. This comprehensive course explores the theoretical foundations and practical considerations behind managing various income sources, including charitable donations, government support, earned income, and investment income. Participants will gain insights into designing revenue portfolios that promote financial health and sustainability, ensuring their organizations' continued success in serving their missions. **Contributes to the Compilation of Sections 1, 5, & 6 of the Certification Portfolio.**

Course Objectives:

- 1) Understanding the role of development in building meaningful relationships that lead to charitable gifts.
- 2) Distinguishing between development and fundraising and recognizing the long-term benefits of relationship development.

 Implementing moves and management techniques to engage prospects and solicit donations systematically.

Other Offerings

Thursday, June 6, 2024

Managing Financial and Legal Risk (Endowments, Planned Gifts, and Gift Acceptance Policies)

Unlock the power of financial foresight and legal acumen by joining our exclusive Lunch and Learn session on "Managing Financial and Legal Risk". Discover the strategies to safeguard endowments, navigate planned gifts, and craft meticulous gift acceptance policies, ensuring a resilient and thriving future for your organization.

Contributes to the Compilation of Sections 1, 3, 4, and 5 of the Certification Portfolio

Monday, June 10, 2024

Managing and Prioritizing Portfolios (Virtual Workshop)

- · Techniques for managing a donor portfolio.
- · Portfolio exercises to enhance prioritization skills.
- · Take-home exercise: Masked portfolio analysis.
- · Setting portfolio goals for effective fundraising.



Scan for

more ₋unch and Learn info

July 2024

Thursday, July 18, 2024

Course: Marketing Through Storytelling and Effective Communication

July 2024

Scan for

more info about

Course Description:

This Nonprofit Marketing program offers comprehensive training in the specialized field of nonprofit marketing, focusing on print, digital, storytelling, and content marketing strategies. This program is designed to equip students with the necessary knowledge and skills to promote nonprofit organizations effectively, publicize their missions, and attract time and financial support contributions. **Contributes to the Compilation of Sections 1, 2, 5, & 6 of the Certification Portfolio.**

Course Objectives:

- 1) Understand fundamentals of nonprofit marketing.
- 2) Explore the unique aspects of nonprofit marketing, including the key differences and similarities with for-profit marketing.
- 3) Gain insights into the specific challenges and opportunities faced by nonprofits.

Other Offerings

Thursday, July 11, 2024

Scan for more Lunch and Learn info



Nonprofit Trivia — What Facts Engage Others in Your History?

Discover fascinating facts about the nonprofit sector while learning how to craft compelling organizational trivia. Uncover the power of trivia in igniting interest and support for your nonprofit's mission. Whether you're a seasoned nonprofit professional or a newcomer, this session will equip you with innovative strategies to engage others and make a lasting impact through the art of trivia.

Contributes to the Compilation of Section 6 of the Certification Portfolio

Monday, July 15, 2024

Focus on Prioritization and Effective Strategies (Virtual Workshop)

- · Implementing the "Two Touches" approach.
- \cdot Calendar exercises to prioritize interactions.
- · Strategies for maintaining focus on critical tasks.





August 2024

Thursday, August 15, 2024

Course: Financial Management Part 2

Course Description:

Nonprofit Financial Management: Part 2 advances your financial expertise with a deeper exploration of strategic concepts introduced in Part 1. Elevate your understanding of budgeting's role in aligning strategy, refining resource allocation, and stakeholder engagement. Delve into advanced financial reporting, optimizing operational costs, and fine-tuning cash flow management techniques. Develop proficiency in building robust operational reserves and navigating complex funding landscapes. Harness financial insights for agile decision-making, amplifying operational efficiency, and ensuring lasting mission success. Contributes to the Compilation of Sections 2, 3, 4, 5, & 6 of the Certification Portfolio.

Course Objectives:

- 1) Enhance the board's financial leadership by understanding fiduciary duties, audit processes, and internal controls.
- 2) Establish a thorough investment policy statement that can guide the board in their role as the organization's fiduciary agent.
- 3) Evaluate funding opportunities strategically to support the organization's programs while considering responsibilities and risks.

Other Offerings

Thursday, August 1, 2024

International Happiness Happens Month

Discover the key to fostering unbridled satisfaction and joy within your team by joining our captivating "International Happiness Happens Month" Lunch and Learn. Together, we'll uncover the secrets to cultivating a culture of happiness. Discover actionable strategies that foster a harmonious and thriving environment, elevating productivity and morale to new heights. Elevate your company's success by unlocking the true potential of your workforce.

Contributes to the Compilation of Sections 3 and 7 of the Certification Portfolio

Monday, August 12, 2024

Emerging Trends in Philanthropy (Virtual Workshop)

- · Discussion on current trends in the philanthropic landscape.
- · Exploring the impact of trends on fundraising work.







Scan for

Lunch and Learn info

September 2024

Thursday, September 19, 2024

Course: Human Resources — Legal Responsibilities and Engagement Tactics that Work

Scan for more info about September 2024

Course Description:

"Human Resources" is a comprehensive nonprofit workshop designed to equip participants with the knowledge and skills necessary to manage human resources in charitable organizations effectively. People drive the mission of a nonprofit, making the effective management of employees and volunteers essential for high performance. This workshop dispels common myths about employment laws and emphasizes the importance of compliance with state and federal regulations. Participants will learn how to create a positive and supportive work environment, develop effective recruitment and retention strategies, and implement equitable HR policies to ensure a safe and productive workplace. The workshop will also cover the critical role of HR in fostering diversity, equity, and inclusion within nonprofits. **Contributes to the Compilation of Sections 1 & 7 of the Certification Portfolio.**

Course Objectives:

- 1) Be familiar with state and federal employment laws applicable to nonprofits and the importance of compliance.
- 2) Know how to manage employee relations, address conflicts, and foster positive relationships within the organization.
- 3) Gain insights into strategies that balance budget constraints with fair employee compensation.

Other Offerings

Thursday, September 5, 2024

Celebrating Your Employees — HR Tactics that Work

Scan for more Lunch and Learn info



Unlock the secrets of exceptional performance and join the elite league of top workplaces by registering for our exclusive Lunch and Learn. Discover proven tactics to create unparalleled success, fostering an environment that transforms your company into a thriving hub of productivity and job satisfaction.

Contributes to the Compilation of Sections 3 and 7 of the Certification Portfolio

Monday, September 16, 2024

Compelling Partnership Language and Effective Ask Techniques (Virtual Workshop)

- · Delving deeper into crafting compelling partnership language.
- · Techniques for making impactful gift asks.
- · Practical exercises to refine asking skills.

October 2024

Thursday, October 17, 2024

Course: Major Gifts and Planned Giving — Nurturing a

Future-Oriented Philanthropic Partnership

Course Description:

This Nonprofit Center workshop on "Major Gifts and Planned Giving" will equip attendees with the knowledge and skills to foster meaningful, future-oriented philanthropic partnerships. Participants will learn that planned giving is not just a category, but a description of a giving approach that benefits both the donor and the cause. The course delves into the different types of planned gifts, including assets with special tax benefits such as stock, life insurance, real estate, annuities, and trusts. The focus will be on understanding the importance of planned giving as a crucial component of a major gift program. Contributes to the Compilation of Sections 1, 2, 4, & 5 of the Certification Portfolio.

Course Objectives:

- 1) Explain the concept of planned giving and its benefits for donors and nonprofits.
- 2) Identify and understand various types of planned gifts and their unique features.
- 3) Develop a strategy to secure planned gifts and establish gift acceptance policies.

Other Offerings

Thursday, October 3, 2024

Tax Advice and Statements to Include in Donor Communication About End of Year Gifts (Special Focus on 70 1/2 IRA Contributions, End of Year, and Planned Gifts)

Discover the strategic insights, with special emphasis on 70 1/2 IRA contributions, end of year contributions, and planned gifts, that will empower you to maximize your charitable impact while optimizing your financial planning. Extend this invitation to friends to embark on a journey of informed giving and financial wisdom.

Contributes to the Compilation of Sections 1, 4, and 6 of the Certification Portfolio

Monday, October 14, 2024

Advancing Portfolio Management Skills (Virtual Workshop)

- · Advanced techniques for portfolio management.
- Interactive exercises to refine portfolio strategies.
- · Group discussion and sharing of portfolio insights.







Scan for more

Learn info

November 2024

Thursday, November 14, 2024

Course: Grateful Communication — Measuring and Gratefully Communicating What Matters to Donors and Funders



Course Description:

In today's nonprofit landscape, communicating organizational impact is crucial for sustaining donor support and driving positive change. However, many charities still need help to measure and articulate their impact effectively. This nonprofit workshop delves into why nonprofits must think differently about impact reporting. Drawing from the insights of renowned philanthropy expert, Dan Pallotta, and addressing common pitfalls, this course empowers nonprofit leaders to reevaluate their impact communication strategies. Participants will explore new ways to measure impact, craft compelling stories, and resonate with their target audiences, ultimately elevating their organization's reputation and influence. **Contributes to the Compilation of Sections 2, 5, & 6 of the Certification Portfolio.**

Course Objectives:

- 1) Participants will grasp the current pitfalls in nonprofit impact reporting and learn to avoid them, recognizing the need for substantial and meaningful metrics.
- 2) Attendees will be equipped with tools to identify and measure the right performance metrics, moving beyond activity-focused reporting.
- 3) Participants will learn to craft compelling impact stories, connecting programmatic specifics to broader goals and making progress tangible to donors.

Other Offerings

Friday, November 1, 2024

Scan for more Lunch and Learn info



Cultivating Appreciation in a Season of Gratitude: Fostering
Meaningful Connections and Effective Communication to Recognize Your Valued
Contributors

Elevate your ability to cultivate genuine gratitude at our upcoming Lunch and Learn event. Join us to explore how to forge lasting connections and master effective communication strategies that honor and acknowledge your cherished contributors. Be part of an inspiring discussion that promises to deepen relationships and amplify the impact of your appreciation efforts.

Contributes to the Compilation of Sections 3, 5, and 6 of the Certification Portfolio

Monday, November 18, 2024

Wrap-Up and Application of Learnings (Virtual Workshop)

- Recap of key learnings from the entire bootcamp.
- · Application of strategies and skills learned throughout the year.
- · Benefits of investing in advancement training for long-term success.
- · Final thoughts and resources for ongoing growth.



1000 College Blvd., Bldg. 17 Pensacola, FL 32504



Airport Boulevard

The Nonprofit Center for Excellence and Philanthropy (circled in red on the above map)

Meet the NPC Advisory Council, Supporting Staff, and Day Chairs



Becca Boles, Advisory Council and Day Chair



Kristin Fairchild. Advisory Council and Day Chair



Nancy Fetterman, Advisory Council



DeDe Flounlacker, Advisory Council









Dana Hall. **Advisory Council**



Stacey Kostevicki, Advisory Council and Day Chair



Jennifer McFarren, Advisory Council and Day Chair



Advisory Council



Andrea Krieger, Program and Consulting



Laura Hill, Sponsorship



Melissa Cole, Outreach and Media



Genevieve Baughman, Membership and **Enrollment**



Kylie Henderson, Curriculum

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